

Our national surveys are sponsored by the Employer Associations of America (EAA), of which The Employers Council is a member, and include national as well as local data.

To best position your organization to attract and keep top CEO and executive talent you need to know what other employers are paying. This survey provides a comprehensive source of pay data for 46 executive-level positions gathered from 1,875 organizations. Compensation data for each position is displayed as base salary, cash bonus/incentive payment, targeted incentive as percentage of base salary, other cash compensation, and total compensation with breakouts per position by sales volume, employer size, industry, organization type (public vs private), and 21 geographic areas. In addition to cash compensation, this report summarizes data for a variety of benefits and perquisites for both manufacturing and non-manufacturing organizations. A unique feature of this survey is the reporting of information on stock ownership by executives, especially for privately held organizations.

Data Effective: January 31, 2011 Published: May 2011

Executive positions surveyed include:

Chief Executive Officer	Vice President of Engineering	Chief Business Development Executive
Chief Operating Officer	Director of Engineering	Director of Communications
Chief Executive - Multi Function	Industrial Engineering Head	Customer Service Director
Chief Operations Executive (Non-mfg.)	Head Research Engineer	General Sales Manager
Chief Information Officer	Head Product/Development Engineer	District Sales Manager
Chief Financial Officer	Facility Engineer	Regional Sales Manager
Finance Director	Chief Manufacturing Executive	Product/Brand Manager
Controller	Plant Manager	Chief International Executive
Chief Audit Executive	Manufacturing Director (Multi-Facility)	Top Supply Chain Executive
Corporate Treasurer	Manufacturing Manager (Single-Facility)	Top International Marketing and Sales Executive
Chief Tax Executive	Materials Director	Top Sales Executive - Domestic/Foreign Markets
Human Resource VP/SVP	Purchasing Head	Chief Executive - Not-for-profit
Human Resource Director	Quality Control Head	Program Director
Compensation and Benefits Director	Chief Sales-Marketing Executive	Development Director
Chief Staff Legal Counsel	Chief Marketing Executive	
Chief Government Relations Executive	Chief Sales Executive/Domestic Markets	

Survey participants receive a substantial discount off the regular survey price.

Number Ordered	Survey	Member Price <input type="checkbox"/>	Non-Member Price <input type="checkbox"/>
	2011 National Executive Compensation Survey	\$260 + 17.81 tax = \$277.81	\$575 + 39.39 tax = \$614.39
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